



GRAHALL

What's Your Story?



Flexible and Reliable Workforce Solutions



A Hedge Fund Manager's Story

Working in the investment market has always produced a thrill for me. Being in a business with others who share this passion has been exciting. What is not exciting is dealing with the tactical aspects of running a business. We've gotten a lot automated through our relationship with various IT professionals but a live person still needs to be available to make sure it all works.

I've been working with Grahall since the beginning to create strategies for compensating my best producers and providing incentives to new managers. Michael Graham has become one of my most trusted business advisors. I don't know why it took me so long to ask for his advice on this one. Once I did, I was surprised to learn that Grahall offers a flexible array of solutions for its clients through its Workforce Solutions business unit.

After clarifying my needs, Michael set me up with a consultant who provided me with two candidates right off the bat to handle the day to day. I ended up hiring both of them and couldn't be happier with my decision. Given the hours we work, the nature of our business and the hours they were available, I now actually have a live person available 24/7 to help our employees deal with a variety of issues. These two individuals are also highly trained rewards professionals. They have also become instrumental in keeping me up to date on trends in the industry. Not only that but they can work with Grahall to make sure the research materials I depend on are kept current. Now the only nights I lose sleep are due to my trading action (or a late night ball game.)

His Need

- Industry specific knowledge
- Understanding of the investment market
- High degree of confidentiality
- Access to surveys for market pricing and setting of performance targets
- Ability to tap into the consultants

Our Solution

- Access to Grahall trainings, surveys and blogs
- Understanding of the investment market
- Brand they can trust
- Local business leaders to facilitate job support

His Success

- Quick placement of well-trained professionals for part time assignments
- No ramp up time for Grahall consultants
- Continuous updates on market trends
- Ongoing access to Grahall and